

Implementation Consultant

Last Updated April, 2024



Overview

Responsible for the implementation of Martus Solutions for our customers, delivering training, providing support, and being the point of contact for all Martus-related issues.

Who You Are

You are a team player who is humble, hardworking, and great to get along with. You hold yourself to a high standard of transparency and integrity to build and maintain trust. You strive to exceed expectations with enthusiasm and determination. You are motivated internally to invest your best in others for mutually beneficial outcomes.

What You'll Do

As Implementation Consultant, you will become a Martus expert – learning all aspects of the Martus product to implement solutions for new and existing customers. You'll work as part of the Service Delivery team to implement Martus, deliver training, provide support, and be a main point of contact for Martus-related issues from our customers.

At Martus, we deliver best-in-class customer service every step of the way. On any given day you'll build and nurture client relationships in the following ways:

- Lead or take part in client implementations
- Lead client training at implementation, refreshers, and webinars
- Build new client instances
- Address client questions in support tickets
- Foster client relationships through periodic check-ins

Experience

- Two years of practical business, accounting, and/or finance
- Experience with budgeting and FP&A
- ERP or accounting system implementation experience
- Non-profit experience preferred
- Delivering client training remotely
- Problem-solving to understand client requirements and support client needs
- Education: BS/BA degree in accounting, data analytics, MIS, or business applications
- Authorized to work in the United States

Competencies

- Familiarity with Sage Intacct, QuickBooks, Business Central, Financial Edge, or other accounting and ERP systems a plus
- Proficiency with Office 365, especially Excel
- Highly organized and able to simultaneously manage multiple implementations
- Strong analytical and problem-solving skills
- Strong communication and presentation skills

Why work for Martus?

- Fully remote position
- Rapidly growing company
- Modern cloud architecture
- Collaborative work environment & team-oriented atmosphere
- Opportunity to implement and train clients on a software tool that has a measurable positive impact
- Full suite of benefits (insurance, 401k, PTO)
- We're proud of our product, and very proud of the many customers who say "We love Martus!"

Martus is an equal opportunity employer.